School Performance Fact Sheet

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| Completion Rates: Cosmetology 16 | 600 hours / 12 Months | |
|--|-----------------------|--------|
| Calendar Year | 2012 | 2013 |
| Number of students who began program (1) | 182 | 127 |
| Students available for graduation (2) | 182 | 187 |
| Students unavailable for graduation (2) | 0 | 0 |
| Graduates (3) | 61 | 121 |
| Completion Rate (4) | 33.51% | 64.71% |

| Completion Rates: Barbering 150 | 00 hours / 11 Months | |
|--|----------------------|------|
| Calendar Year | 2012 | 2013 |
| Number of students who began program (1) | 9 | 15 |
| Students available for graduation (2) | 9 | 20 |
| Students unavailable for graduation (2) | 0 | 0 |
| Graduates (3) | 1 | 12 |
| Completion Rate (4) | 11.11% | 60% |

| Completion Rates: Esthetics 600 hour | s / 4 Months | |
|--|--------------|--------|
| Calendar Year | 2012 | 2013 |
| Number of students who began program (1) | 50 | 44 |
| Students available for graduation (2) | 50 | 38 |
| Students unavailable for graduation (2) | 0 | 0 |
| Graduates (3) | 18 | 32 |
| Completion Rate (4) | 36% | 84.21% |

| Students Completing After Published Program Length Cosmetology 1600 hours / 12 N | | pletion Rate): |
|---|--------|----------------|
| Calendar Year | 2012 | 2013 |
| Number of students who began program (1) | 117 | N/A |
| Students available for graduation (2) | 147 | N/A |
| Students unavailable for graduation (2) | 0 | N/A |
| 150% Graduates (5) | 144 | N/A |
| 150% Completion Rate (6) | 81.36% | N/A |

| Student's Initials: | Date: |
|---------------------|-------|
| | |

| Students Completing After Published Program Length Barbering 1500 hours / 11 Mo | | pletion Rate): |
|--|--------|----------------|
| Calendar Year | 2012 | 2013 |
| Number of students who began program (1) | 9 | N/A |
| Students available for graduation (2) | 9 | N/A |
| Students unavailable for graduation (2) | 0 | N/A |
| 150% Graduates (5) | 6 | N/A |
| 150% Completion Rate (6) | 66.67% | N/A |

| Students Completing After Published Program Length Esthetics 600 hours / 4 Mon | | pletion Rate): |
|---|------|----------------|
| Calendar Year | 2012 | 2013 |
| Number of students who began program (1) | 50 | N/A |
| Students available for graduation (2) | 50 | N/A |
| Students unavailable for graduation (2) | 0 | N/A |
| 150% Graduates (5) | 33 | N/A |
| 150% Completion Rate (6) | 66% | N/A |

- Number of students Who Began Program: is the number of students who began the program who are scheduled to complete the program within the reporting calendar year.
- 2 <u>Students available for graduation:</u> is the number of students who began program minus the number of <u>"Students unavailable for graduation"</u> which means those students who have died, been incarcerated, or called to active military duty.
- 1 Graduates: is the number of students who completed the program within 100% of the published program length.
- Completion Rate is the number of Graduates divided by the Number of Students Available for Graduation.
- 150% Graduates is the number of students who completed the program within 101–150% of the published program length.
- 150% Completion Rate is the number of students who completed the program in the reported calendar year within 101-150% of the published program length divided by the Number of Students Available for Graduation in the published program length period.

| | - | Date: | Student's Initials: |
|--|---|-------|---------------------|
|--|---|-------|---------------------|

| Placement Rates: Cosmetology 1600 ho | urs / 12 Months | |
|---|-----------------|---------|
| Calendar Year | 2012 | 2013 |
| Number of students who began program (1) | 182 | 127 |
| Number of graduates (2) | 107 | 121 |
| Graduates available for employment (3) | 107 | 121 |
| Graduates employed in the field (4) | 49 | 72 |
| Placement Rate employed in the field (5) | 89.66% | 59.5% |
| Graduates employed in the field an average of 32 hrs/week | unknown | unknown |
| Graduates Employed in the field at least 32 hrs/week | unknown | unknown |

| Placement Rates: Barbering 1500 hour | s / 11 Months | |
|---|---------------|---------|
| Calendar Year | 2012 | 2013 |
| Number of students who began program (1) | 9 | 15 |
| Number of graduates (2) | 1 | 12 |
| Graduates available for employment (3) | 1 | 11 |
| Graduates employed in the field (4) | 1 | 9 |
| Placement Rate employed in the field (5) | 100% | 81.82% |
| Graduates employed in the field an average of 32 hrs/week | unknown | unknown |
| Graduates Employed in the field at least 32 hrs/week | unknown | unknown |

| Placement Rates: Esthetics 600 hour | s / 4 Months | |
|---|--------------|---------|
| Calendar Year | 2012 | 2013 |
| Number of students who began program (1) | 50 | 44 |
| Number of graduates (2) | 18 | 32 |
| Graduates available for employment (3) | 18 | 32 |
| Graduates employed in the field (4) | 2 | 17 |
| Placement Rate employed in the field (5) | 11.11% | 53.12% |
| Graduates employed in the field an average of 32 hrs/week | unknown | unknown |
| Graduates Employed in the field at least 32 hrs/week | unknown | unknown |

- Number of students who began program means the number of students who when they begin the program who are scheduled to complete the program within the reporting calendar year.
- 1 Number of graduates is the number of students who have completed the program within 100% of the published program length.
- Graduates available for employment means the number of graduates minus the number of graduates unavailable for employment.

 Graduates unavailable for employment means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- Graduates employed in the field means graduates who report that they are gainfully employeed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate in obtaining the position.
- Placement Rate is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.

| Ctudout/o Initiale. Data. | |
|---------------------------|--|
| Student's Initials: Date: | |

Employment and Career Opportunities for Cosmetology: Although PAUL MITCHELL THE SCHOOL **does not guarantee employment upon graduation**, PAUL MITCHELL THE SCHOOL does maintain an aggressive job placement program and will inform students of job openings and opportunities. In addition students can refer to the Department of Labor website http://www.bls.gov for additional information regarding employment opportunities and availability. The student can also request a hardcopy of the School's Fact Perfomance Sheet form **Robyn Wilder**, PAUL MITCHELL THE SCHOOL's Admissions Leader.

| ● Salon Hairstylist | Hospital Hair-Care Service | Cosmetology School Owner |
|-------------------------------------|-------------------------------|-------------------------------|
| ● Free-lance Hairstylist | Salesperson/Retail Specialist | Manufacturer's Representative |
| ● Salon Owner/Manager | Makeup Artist | ● State Board Examiner |
| Hair Color Specialist | Stage and Film Makeup Artist | State Board Inspector |
| Artificial Hair Services Specialist | Beauty and Fashion Consultant | ● Trade Publication Writer |
| Platform Artist | Photo Stylist | |
| ● Cruise Ship Stylist | Cosmetology School Instructor | |

Employment and Career Opportunities for Barbering: Our programs offer many employment and career opportunities.

| ● Salon Hairstylist | Hospital Hair-Care Service | Barbering School Owner | |
|-----------------------------|-------------------------------|-------------------------------|--|
| ● Free-lance Hairstylist | Salesperson/Retail Specialist | Manufacturer's Representative | |
| ● Salon Owner/Manager | Makeup Artist | • State Board Examiner | |
| Hair Color Specialist | Stage and Film Makeup Artist | State Board Inspector | |
| Barbering School Instructor | Beauty and Fashion Consultant | Trade Publication Writer | |
| Platform Artist | Photo Stylist | ● Cruise Ship Stylist | |

Employment and Career Opportunities for Esthetics: Our programs offer many employment and career opportunities.

| ● Esthetician | ● Salon or Spa Owner | ● Educator or Instructor |
|--------------------------|-------------------------------|--------------------------------|
| ● Free-lance Esthetician | Salesperson/Retail Specialist | Manufacturer's Representative |
| Makeup Artist | State Board Examiner | ● Stage and Film Makeup Artist |
| ● State Board Inspector | ● Cruise Ship | Trade Publication Writer |

| Student's Initials: | Date: | |
|---------------------|-------|--|
| | | |

| License Examination Passage Rates (continually administered examinations): Cosmetology 1600 hours / 12 Months | | |
|--|--------|------|
| Calendar Year | 2012 | 2013 |
| Number of students taking the license exam (1) | 71 | 62 |
| Number who passed first license exam taken (2) | 58 | 62 |
| Number who failed first license exam taken | 13 | 0 |
| Passage rate (3) | 81.69% | 100% |

| License Examination Passage Rates (continually administered examinations): Barbering 1500 hours / 11 Months | | |
|---|------|------|
| Calendar Year | 2012 | 2013 |
| Number of students taking the license exam (1) | 2 | 6 |
| Number who passed first license exam taken (2) | 2 | 6 |
| Number who failed first license exam taken | 0 | 0 |
| Passage rate (3) | 100% | 100% |

| License Examination Passage Rates (continually administered examinations): Esthteics 600 hours / 4 Months | | | |
|--|------|------|--|
| Calendar Year | 2012 | 2013 | |
| Number of students taking the license exam (1) | 31 | 23 | |
| Number who passed first license exam taken (2) | 31 | 23 | |
| Number who failed first license exam taken | 0 | 0 | |
| Passage rate (3) | 100% | 100% | |

- Number of students taking exam is the number of students who completed the program within 150% of the published program length and who took the exam in the reported calendar year for the first time.
- Number who passed first exam taken is the number of students who took and passed the licensing exam in the reported calendar year on the first attempt.
- **1** Passage rate is calculated by dividing the number of graduates who pass the exam the first time that they take it by the number of graduates who took the licensing exam for the first time after completion of the program.

| | | Date: | dent's Initials: | Student's Initials |
|--|--|-------|------------------|--------------------|
|--|--|-------|------------------|--------------------|

| Salary and Wage Information (includes data for the two calendar years prior to reporting): Cosmetology 1600 hours/ 12 Months | | |
|---|------|------|
| Calendar Year | 2012 | 2013 |
| Graduates available for employment (1) | 107 | 121 |
| Gradates employed in the field (2) | 49 | 72 |
| \$15,000 – \$20,000 | 0 | 0 |
| \$20,001 – \$25,000 | 0 | 0 |
| \$25,001 – \$30,000 | 0 | 0 |
| \$30,001 – \$35,000 | 0 | 0 |
| Students not reporting salaries (3) | 49 | 72 |

| Salary and Wage Information (includes data for the two calendar years prior to reporting): Barbering 1500 hours/ 11 Months | | |
|---|------|------|
| Calendar Year | 2012 | 2013 |
| Graduates available for employment (1) | 1 | 11 |
| Gradates employed in the field (2) | 1 | 9 |
| \$15,000 – \$20,000 | 0 | 0 |
| \$20,001 – \$25,000 | 0 | 0 |
| \$25,001 – \$30,000 | 0 | 0 |
| \$30,001 – \$35,000 | 0 | 0 |
| Students not reporting salaries (3) | 1 | 9 |

| Salary and Wage Information (includes data for the two calendar years prior to reporting): Esthetics 600 hours / 4 Months | | |
|--|------|------|
| Calendar Year | 2012 | 2013 |
| Graduates available for employment (1) | 18 | 32 |
| Gradates employed in the field (2) | 2 | 17 |
| \$15,000 – \$20,000 | 0 | 0 |
| \$20,001 – \$25,000 | 0 | 0 |
| \$25,001 – \$30,000 | 0 | 0 |
| \$30,001 – \$35,000 | 0 | 0 |
| Students not reporting salaries (3) | 2 | 17 |

- Graduates available for employment means the number of graduates minus the number of graduates unavailable for employment. Graduates unavailable for employment means graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- Graduates employed in the field means graduates who are gainfully employed within six months of graduation in a position for which the skills obtained through the education and training provided by the institution are required or provided a significant advantage to the graduate in obtaining the position.
- 3 Salary is as reported by the student. Not all graduates reported salary.

| The school contacts our employed graduate students who then disclose their average salary. In addition you can refer to the |
|---|
| Department of Labor website http://www.bls.gov for additional information regarding salaries in the program field. |
| |

| Student's Initials: | Date: | |
|---------------------|-------|--|
| | | |

| Student Loan Information | | | | |
|---|--------|-------|--|--|
| Calendar Year | 2012 | 2013 | | |
| Schools 3-year Cohort Default Rate | 17.4% | 17.4% | | |
| Percentage of enrolled students receiving Financial Aid | 66.09% | 76% | | |

The Cohort Default Rate (CDR) represents the percentage of this institution's students that failed to make required payments on their federal loans within three years of when they were required to begin repayment of that loan. The most recent 3-year cohort default rate reported by the U.S. Department of Education for this institution is listed above.

The percentage of the students who attended this institution who received federal student loans to help pay their cost of education at the school is listed above.

| Student's Initials: Date: | | |
|---|------|--|
| This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of ar relating to completion rates, placement rates, starting salaries, or license exam passage rates information as calculated pursuant to state law. | | |
| Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at: P.O. Box 980818, West Sacramento, CA 95798-0818, www. bppe.ca.gov, P: 888.370.7589 or 916.431.6959, F: 916.263.1897. | | |
| I have read and understand this School Performance Fact Sheet. The School Performance Fact Sheet was reviewed and discussed with a school official prior to signing an enrollment agreement. | | |
| Student Name (Print) | Date | |
| Student Signature | Date | |
| School Official Signature | Date | |

"Barber to Cosmetology Crossover program is new. Therefore, the number of students who graduate, the number of students who are placed, or the starting salary you can earn after finishing the educational program are unknown at this time. Information regarding general salary and placement statistics may be available from government sources or from the institution, but is not equivalent to actual performance data."

"Cosmetology to Barber Crossover program is new. Therefore, the number of students who graduate, the number of students who are placed, or the starting salary you can earn after finishing the educational program are unknown at this time. Information regarding general salary and placement statistics may be available from government sources or from the institution, but is not equivalent to actual performance data."